

# CORE FIXED INCOME STRATEGY

*Congress Asset Management strives for preservation of capital, consistent income, and alpha generation through a diversified portfolio of investment grade government, corporate, and securitized bonds. Consistency of approach and adherence to sound fundamental and relative value analysis is the basis of our investment process.*

## Company Snapshot

Company Assets	\$17.9bn*
Strategy Assets	\$275mm*
Founded	1985

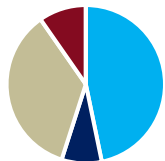
\*Totals include model management assets.

## Investment Committee

## Company Tenure

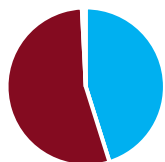
Jeff Porter, CFA Committee Chair	2010
John Beaver, CFA	2002
Brian Guild	2000
John Corrigan, CFA	2011

## Ratings Distribution<sup>1</sup> %



46.8	Aaa	■
8.2	Aa	■
35.4	A	■
9.7	Baa	■
--	NR	■

## Sector Allocation<sup>1</sup> %



45.1	Government	■
--	Securitized	■
54.0	Corporates	■
0.8	Cash	■

## Characteristics<sup>1</sup>

Characteristics <sup>1</sup>	Representative Core Fixed Account	Bloomberg US Aggregate Index
Average YTM	4.18	4.40
Average Maturity (yrs)	8.06	8.50
Average Coupon (%)	3.38	2.79
Average Duration	6.09	6.33
Average Rating	Aa3	AA1/AA2

## Risk Return Analysis\*

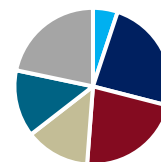
Risk Return Analysis*	Core Fixed (Gross)	Core Fixed (Net)	Bloomberg US Aggregate Index
Standard Deviation %	3.56	3.55	4.07
Alpha	0.57	0.17	--
Beta	0.81	0.81	1.00
Sharpe Ratio	0.65	0.54	0.53
Tracking Error	1.45	1.45	--
Information Ratio	0.13	-0.15	--

\*See definitions on next page

## Distribution by Duration<sup>1</sup> %

Distribution by Duration <sup>1</sup> %	Representative Core Fixed Account	Bloomberg US Aggregate Index
Under 1 yr.	5.1	0.3
1-3 yrs.	31.3	23.8
3-5 yrs.	16.1	22.7
5-7 yrs.	14.7	21.1
7-10 yrs.	14.0	16.1
10 yrs. +	18.8	16.1

## Maturity Allocation<sup>1</sup> %



5.1	<1 yr.	■
23.9	1-3 yrs.	■
22.2	3-5 yrs.	■
13.3	5-7 yrs.	■
13.8	7-10 yrs.	■
21.7	10+ yrs.	■

## Annualized Returns % as of 3/31/2023

Performance is preliminary and subject to change at any time.

	QTD	YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs	Since Inception 7/2002
Congress Core Fixed Income Composite (Gross)	2.83	2.83	-1.02	-1.01	1.83	1.52	3.62
Congress Core Fixed Income Composite (Net)	2.72	2.72	-1.41	-1.40	1.42	1.12	3.21
Bloomberg US Aggregate Index	2.96	2.96	-4.78	-2.77	0.91	1.36	3.43

All data is as of 3/31/2023. Sources throughout this presentation: Congress Asset Management, Bloomberg Finance L.P., and Morningstar Direct. The information throughout this presentation is for illustrative purposes and is subject to change at any time. Holdings and sector weightings are subject to change and should not be considered investment advice or a recommendation to buy or sell a particular security. Past performance does not guarantee future results. Gross performance shown does not reflect the deduction of investment management fees and certain transaction costs, which will reduce investment performance. **This information is supplemental to the GIPS Report.** Performance returns of less than one year are not annualized. The information shown is for a representative account as of 3/31/2023. Actual client account holdings and sector allocations may vary.

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**Top 10 Corporate Issuers % as of 3/31/2023**

Goldman Sachs Group Inc.	3.7
Comcast Corp.	3.7
JPMorgan & Chase Co.	3.7
Wells Fargo & Co.	3.6
Amazon.com, Inc.	2.6
Annheuser-Busch InBev Co.	2.6
Coca-Cola, Co.	2.4
Verizon Communications	2.3
AT&T, Inc.	2.2
Lockheed Martin Corp.	2.2

**Investment Philosophy**

Our investment philosophy for core fixed income management emphasizes a unique and defined tactical allocation approach to fixed income management, with the following strategic and tactical factors:

<b>Strategic:</b>	<b>Tactical:</b>
> Global Macro Considerations	> Security Selection
> Yield Curve Management	> Relative Valuation
> Sector Considerations	> Break-even analysis vs. risk free investments

**Investment Process**

We seek to add value through the following five step process:

1. Determining global macro trends and credit market impact
2. Controlling interest rate risk through management of yield curve exposure
3. Integrating proprietary research, quantitative analysis, and break-even screens
4. Selecting credits based on deep fundamental credit research and relative valuation
5. Continuing the process and reviewing on an active daily basis

Portfolio managers utilize an array of proprietary analytical tools: Fundamental credit models

1. Relative valuation models
2. Pre-and post-trade scenario models
3. Detailed benchmark comparison model

Fixed Income strategy is based on the decision of the Fixed Income Investment Policy Committee. Implementation of the strategy is based upon the decision of the Portfolio Manager(s).

**Portfolio Construction**

- Portfolios may purchase up to 25% of non-credit issues to maintain sufficient liquidity

**Definitions:** Bloomberg US Aggregate Bond Index is a broad base, market capitalization-weighted bond market index representing intermediate term investment grade bonds traded in the U.S. You cannot invest directly in an index. Standard Deviation measures historical volatility Beta measures the volatility of a portfolio in comparison to an index. Sharpe Ratio uses standard deviation and excess return to determine reward per unit of risk. Alpha compares the risk-adjusted performance of a portfolio to an index. Tracking Error is the divergence between the price behavior of a position or a portfolio and the price behavior of a benchmark. Information Ratio is a measurement of portfolio returns beyond the returns of a benchmark, usually an index, compared to the volatility of those returns

**Congress Asset Management Co. Core Fixed Income Composite 1/1/2013 - 12/31/2022**

Year	Total Return Gross of Fees %	Total Return Net of Fees %	Bloomberg US Aggregate Return %	Composite Gross 3-Yr annualized ex-post St Dev (%)	Bloomberg US Aggregate 3-Yr annualized ex-post St Dev (%)	Number of Portfolios	Gross Dispersion%	Total Composite Assets End of Period (\$ millions)	Total Firm Discretionary Assets End of Period (\$ millions)	Total Firm Advisory-Only Assets End of Period (\$ millions)	Total Firm Assets End of Period # (\$ millions)
2022	-7.8	-8.2	-13.0	3.8	5.8	≤5	n/a	269	10,083	6,799	16,882
2021	-1.3	-1.7	-1.5	2.4	3.4	≤5	n/a	292	12,778	8,018	20,796
2020	7.3	6.9	7.5	2.3	3.4	≤5	n/a	299	10,746	5,523	16,269
2019	6.7	6.3	8.7	2.1	2.9	≤5	n/a	317	8,445	4,083	12,528
2018	1.1	0.7	0.0	2.2	2.8	≤5	n/a	297	7,102	3,132	10,234
2017	1.8	1.4	3.5	2.2	2.8	≤5	n/a	404	7,272	3,274	10,546
2016	2.0	1.6	2.7	2.3	3.0	≤5	n/a	422	5,693	2,445	8,139
2015	1.2	0.8	0.6	2.2	2.9	≤5	n/a	414	5,941	1,153	7,094
2014	3.5	3.1	6.0	2.1	2.6	≤5	n/a	412	6,328	1,121	7,449
2013	-1.4	-1.8	-2.0	2.4	2.7	≤5	n/a	326	6,489	978	7,467

#The "Total Firm Assets" column includes unified managed account (UMA) assets

Congress Asset Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Congress Asset Management has been independently verified for the periods 1/1/96 – 12/31/22. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedure for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

Firm Information: Congress Asset Management Co. (CAM) is an investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. Registration does not imply a certain level of skill or training. CAM manages a variety of public equity, private equity, fixed income, and ETF managed portfolios for private and institutional clients. CAM acquired Prelude Asset Management LLC on March 15, 2010. Composite performance results and total firm assets managed by Jeffrey Porter, from July 1, 2002 to March 15, 2010 were realized while employed at Prelude Asset Management LLC. CAM merged with Congress Capital Partners, LLP on June 30, 2015. CAM acquired certain strategies of Century Capital Management, LLC on September 15, 2017.

Composite Characteristics: The Core Fixed Income Composite was created in September 2009 and the inception date is July 1, 2002. The composite includes all fully discretionary portfolios with a value over \$1 million (US dollars) managed in the core fixed income style for a minimum of one full month. There are no limits on the amount of US Treasury holdings allowed. Accounts generally have a duration range of +/- 1 year of the benchmark's duration. At the time of purchase, credit ratings of individual securities should be rated Baa3/BBB- or higher by at least two Nationally Recognized Credit Rating Agencies. And no more than 20% in total assets in MBS/ABS securities are allowed. At the time of purchase, MBS and ABS securities must have a credit rating of Aaa/AAA by the Nationally Recognized Credit Rating Agencies. Prior to October 1, 2013, there was no minimum value for inclusion. Accounts with wrap commissions are excluded from the composite. The composite benchmark is the Bloomberg US Aggregate Index. The benchmark returns are not covered by the report of independent verifiers. Closed account data is included in the composite as mandated by the standards in order to eliminate a survivorship bias. A list of composite descriptions, a list of broad distribution pooled funds, and a list of limited distribution pooled fund descriptions are available upon request.

Calculation Methodology: Valuations and returns are computed and stated in U.S. dollars. Gross of fees returns are calculated gross of management and custodial fees and net of transaction costs. Prior to January 1st, 2021, net of fees returns are calculated by reducing gross returns by 1/4th of the highest stated management fee, which is 0.40%, applied quarterly. Effective January 1st, 2021, net of fee returns are calculated on a daily basis by reducing the daily gross return by a daily equivalent of the highest stated management fee. Accruals for fixed income securities are included in calculations. Internal dispersion is calculated using the asset-weighted standard deviation of annual gross-of-fees returns of those portfolios that were included in the composite for the entire year. For those years when less than six portfolios were included in the composite for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period.

Fee Schedule: The Core Fixed Income fee schedule is as follows: 0.40% for first \$5-25 million, 0.35% for next \$25 million, 0.25% for next \$25 million and 0.20% for \$75 million and up. The above fee schedule may be subject to negotiation where circumstances warrant. As fees are deducted quarterly, the compounding effect will increase the impact of the fees by an amount directly related to the gross account performance. For example, an account earning a 10% annual gross return with a 0.40% annual fee deducted quarterly would earn a 9.6% annual net return due to compounding. One account in the Core Fixed Income Composite pays a performance-based fee.

Other Disclosures: Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance does not guarantee future results. This performance report should not be construed as a recommendation to purchase or sell any particular securities held in composite accounts. Market conditions can vary widely over time and can result in a loss of portfolio value. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.