

# **SMid Growth Portfolio**

Commentary | 3Q24 | Managed Accounts

## **Highlights**

- The Congress SMid Growth Portfolio ("the Portfolio") returned 4.3% (net) vs
   7.0% for the Russell 2500 Growth Index ("the Index") in 3Q24. Year-to-date the Portfolio returned 12.6% (net) vs 11.2% for the Index.
- SMid cap indices outperformed on improving market breadth as growing expectations for rate cuts and generally positive economic data drove a rotation out of megacap Tech. The Index outperformed the Russell 1000 Growth Index for the first time in seven quarters and by the widest margin since 2020.
- Industrials, particularly our holdings with exposure to the growing demand for HVAC products and the strong aerospace and defense environment, benefited relative performance. Energy also contributed. This was offset by our holdings in Consumer Staples and Technology.
- The Portfolio has shown an ability to participate in up markets and mitigate risk in down markets, relative to its Index. Since inception, the Portfolio has a 99% up capture and 78% down capture and has compounded capital 3x vs 2x for the Index, net of fees.

## **Portfolio Review**

- Index returns were strongly positive in July, particularly in the second half of the month as expectations for Fed rate cuts increased on softer labor market data while inflation continued to moderate.
   Returns were modestly negative in August as market turmoil early in the month was mostly offset by a stronger-than-expected earnings season. September was positive following the Fed rate cut.
  - We trailed in July and September but outperformed in August as our Portfolio had a better-than-expected earnings season.
- The Portfolio benefited from its Industrials holdings, particularly Comfort Systems and Curtiss-Wright. Comfort Systems continues to benefit from growing commercial HVAC demand for data centers while Curtiss-Wright saw strong quarterly earnings driven by its Defense segment. Within Energy, Cactus contributed on strong quarterly results and margin expansion.
- Consumer Staples detracted from relative performance, largely due
  to our exposure to e.l.f Beauty. The company continues to generate
  growth and gain market share but underperformed as sales growth
  has moderated from the dramatic levels it achieved in recent
  quarters. Technology also detracted, particularly Entegris which
  remains well positioned but was hurt by broad weakness in the
  semiconductor industry and some pullback in AI enthusiasm.

#### Portfolio Review continued

 We continue to find opportunities to upgrade the Portfolio, and during the quarter we added an Industrial holding with exposure to datacenter and infrastructure buildout. Within Technology we added a cybersecurity holding and in Financials we added a regional banking position.

#### Outlook

- While SMid caps outperformed large caps during the quarter, we continue to believe SMid caps offer an attractive value proposition.
  - The forward P/E of the Russell 2500 Growth Index relative to the Russell 1000 Growth Index is at a 27% discount to long term averages, almost 2 standard deviations cheap, with similar earnings growth projections for 2025 (+19.7% vs +20.0%).
- We are committed to staying high quality and remain focused on persistent growth, profitability, and strong balance sheets. We believe this is particularly important as rates are expected to stay elevated and -20% of the Index has negative trailing earnings.
- The Portfolio maintains exposure to several themes that are expected to drive growth, including AI, data center buildout, and reindustrialization.

## Average Annualized Performance (%) as of 9/30/2024

	QTD	YTD	1 Yr	3 Yrs	5Yrs	Since Inception (4/1/2017)
SMid Growth Composite (Gross)	4.5	13.0	24.6	3.5	16.9	15.7
SMid Growth Composite (Net)	4.3	12.6	24.0	3.1	16.5	15.3
Russell 2500 Growth®	7.0	11.2	25.2	-0.7	9.7	10.2

#### Past performance does not guarantee future results

Data is as of 9/30/2024. Sources throughout this presentation: Congress Asset Management, Bloomberg, Russell Investments, and Morningstar Direct. The information throughout this presentation is for illustrative purposes and is subject to change at any time. Holdings and sector weightings are subject to change and should not be considered investment advice or a recommendation to buy or sell a particular security. Actual holdings may vary by client. Past performance does not guarantee future results. Gross performance shown does not reflect the deduction of investment management fees and certain transaction costs, which will reduce investment performance investment of less than one year are not annualized. This managed account strategy involves risk, may not be profitable, may not achieve its objective, and may not be suitable or appropriate for all investors. Investors should consider the investment objectives, risks, and fees of this strategy carefully with their financial professional before investing. Actual client account holdings and sector allocations may vary. Performance is preliminary and subject to change at any time.



## % Total Effect Portfolio vs. Index 6/30/2024 - 9/30/2024



	Industrials	Energy	Health Care	Comm Svcs	Utilities	Cons Disc	Real Estate	Materials	Financials	Info Tech	Cons Staples
Allocation Effect	0.07	-0.05	0.01	0.02	-0.04	-0.06	0.08	0.03	-0.34	0.00	-0.79
Selection Effect	0.80	0.40	0.12	0.00	0.00	0.00	-0.15	-0.32	-0.02	-0.53	-1.57
Total Effect	0.87	0.35	0.13	0.02	-0.04	-0.06	-0.07	-0.30	-0.36	-0.53	-2.36

Top 5 Contributors/Detra	ectors	Bottom 5 Contributors/Detr	Bottom 5 Contributors/Detractors				
Stock	Avg. Weight%	Stock	Avg. Weight%				
Comfort Systems USA, Inc.	5.02	e.l.f. Beauty, Inc.	3.15				
Curtiss-Wright Corp.	3.06	Medpace Holdings, Inc.	3.29				
UFP Technologies, Inc.	3.58	Entegris, Inc.	2.57				
The Cooper Companies, Inc.	2.19	Lattice Semiconductor Corp.	0.79				
Pool Corp.	1.81	nVent Electric Plc.	2.12				

Comfort Systems USA, Inc. (FIX) provides mechanical and electrical contracting services in non-residential markets, supporting new construction, existing buildings, and building services. Demand for data center and advanced manufacturing facilities in the Southeastern U.S. remains elevated with minimal signs of abatement. Comfort Systems is capitalizing on this trend by driving productivity gains, resulting in record earnings and cash flow.

Curtiss-Wright Corp. (CW) is a diversified manufacturer of highly engineered products and critical technologies for markets including aerospace & defense, commercial nuclear power, process industries, and general industrial. Strong NATO ally demand for Curtiss-Wright's tactical communication equipment drove earnings upside in the second quarter. Additionally, growing enthusiasm for nuclear energy as a power source has pushed Curtis Wright's equity valuation higher.

**UFP Technologies, Inc. (UFPT)** designs and custom manufactures components, subassemblies, products, and packaging, primarily for the medical market. UFP Technologies reported good quarterly results and completed a large capacity expansion at a key manufacturing site. The continued strength in the robotic surgery end market is driving optimism for upside in revenue growth expectations for fiscal year 2025.

**e.l.f. Beauty, Inc. (ELF)** is a leading beauty products company offering high-quality cosmetics at value prices. ELF continues to drive sales through product innovation, effective marketing, and expanded distribution. Although sales growth has continued to outpace the overall beauty category, the rate of growth has decelerated as the company has matured and the stock has traded down as a result.

Medpace Holdings, Inc. (MEDP) is a contract research outsourcing provider that conducts clinical trials for biotechnology and pharmaceutical companies. The company reported a weak quarter and lowered its fiscal year 2024 guidance, citing elevated cancellations and a shrinking new business pipeline as key factors affecting bookings. Disruptions in funding for new therapeutic research are also slowing the development pipeline. We view this as a temporary issue and believe Medpace's strong market position will drive a robust recovery as the funding environment improves.

Entegris, Inc. (ENTG) is a leader in products, chemicals, and materials used in semiconductor manufacturing to improve filtration, purification, and production yields while limiting contamination. The company, which relies primarily on volume growth, is facing weaker growth and margins due to the prolonged market downcycle and the impact of recent acquisitions. However, Entegris remains well-positioned to benefit from a recovery in the semiconductor market.

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## **Portfolio Activity**

PurchasesSectorSalesSectorSterling Infrastructure, Inc.IndustrialsWNS (Holdings) Ltd.Information TechnologyCommVault Systems, Inc.Information TechnologyLattice Semiconductors Corp.Information TechnologyWestern Alliance Bancorp.Financials

Sterling Infrastructure, Inc. (STRL) is a leader in construction solutions specializing in large scale site development services for industrial, public infrastructure, and residential end markets. We believe the company's earnings power has increased with the buildout of data centers across the country where Sterling's scale and track record provide a competitive advantage to win new business. Further, management has worked to structurally enhance the margin profile of the company by de-risking the type of project work in its portfolio.

CommVault Systems, Inc. (CVLT) provides a scalable platform of solutions to help customers protect their data and enhance cyber resilience in complex hybrid multi-cloud environments. CommVault's value proposition is evolving from pure data management to the unification of data across multiple environments, with an increased focus on the cyber resilience market. Revenue growth is expected to accelerate as the company completes major platform transitions.

Western Alliance Bancorporation (WAL) is a regional bank headquartered in Phoenix, AZ. Western Alliance generates attractive balance sheet and earnings growth due to its diversified loan verticals, low credit loss history, and advantaged deposit base. We believe Western Alliance is also well positioned to benefit from a potentially normalizing yield curve.

WNS Holdings Ltd. (WNS) is a leading Business Process Management (BPM) company that provides outsourcing services for finance, accounting, and customer relationship management. WNS Holdings is experiencing slowing growth due to pressure on project-based work and client-specific challenges. There are also concerns that generative AI could disrupt the business process management (BPM) industry in the future.

Lattice Semiconductor Corp. (LSCC) designs, develops, and markets field-programmable gate arrays and related software. Current results reflect a sluggish cyclical backdrop, uncertainty around a new product launch, and shifting competitive dynamics. To compound these challenges, the CEO recently departed.



### Congress Asset Management Co. SMid Growth Composite 4/1/2017 - 12/31/2023

Year	Total Return Gross of Fees%	Total Return Net of Fees%	Russell 2500 Growth Return % (dividends reinvested)	Composite Gross 3-Yr annualized ex-post St Dev (%)	Russell 2500 Growth 3-Yr annualized ex-post St Dev (%)	Number of Portfolios	Gross Disper- sion %	Total Composite Assets End of Period (\$ millions)	Total Firm Discretionary Assets End of Period (\$ millions)	Total Firm Advisory-Only Assets End of Period (\$ millions)	Total Firm Assets End of Period # (\$ millions)
2023	18.8	18.3	18.9	19.8	21.0	195	0.56	173	12,146	8,514	20,660
2022	-21.5	-21.7	-26.2	22.8	25.2	158	0.51	96	10,083	6,799	16,882
2021	28.4	27.9	5.0	18.5	22.0	98	0.91	79	12,778	8,018	20,796
2020	50.3	49.7	40.5	20.7	23.9	47	0.62	55	10,746	5,523	16,269
2019	28.7	28.2	32.7	n/a	n/a	14	n/a	37	8,445	4,083	12,528
2018	1.3	0.9	-7.5	n/a	n/a	≤5	n/a	27	7,102	3,132	10,234
3/31/17- 12/31/17		12.5	17.1	n/a	n/a	≤5	n/a	35	7,272	3,274	10,546

#### #The "Total Firm Assets" column includes unified managed account (UMA) assets

The Total FITM Assets Column includes unfield managed account (OMA) assets
Congress Asset Management claims compliance with the GIPS
Standards. Congress Asset Management has been independently verified for the periods 1/1/96 – 12/31/22. The verification report(s) is/are available upon request. A firm that claims
compliance with the GIPS standards must establish policies and procedure for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

Firm Information: Congress Asset Management Co. (CAM) is an investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. Registration does not imply a certain level of skill or training. CAM manages a variety of public equity, private equity, fixed income, and ETF managed portfolios for private and institutional clients. CAM acquired Prelude Asset Management, LLC on March 15, 2010. CAM merged with Congress Capital Partners, LLP on June 30, 2015. CAM acquired certain strategies of Century Capital Management, LLC on September 15, 2017.

Composite Characteristics: The creation and inception date of the SMid Growth Composite is April 1, 2017, which reflects the first full month an account was fully invested in the strategy and met the inclusion criteria. The composite includes all fully discretionary portfolios with a value over \$100 thousand (US dollars) managed in the SMid growth style for a minimum of one full month. The SMid growth strategy invests in the equity of high-quality companies with market capitalizations between \$300 million and \$20 billion (at the time of purchase) exhibiting consistent earnings growth. Accounts with wrap commissions are excluded from the composite. The primary composite benchmark is the Russell 2500 Growth Index. The benchmark returns are not covered by the report of the independent verifiers. Closed account data is included in the composite as mandated by the standards in order to eliminate a survivorship bias. A list of composite descriptions, a list of broad distribution pooled funds, and a list of limited distribution pooled fund descriptions are available upon request.

Calculation Methodology: Valuations and returns are computed and stated in U.S. dollars. Gross of fees returns are calculated gross of management and custodial fees and net of transaction costs. Net of fees returns are calculated using actual management fees. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate. Accruals for equity securities are included in calculations. Internal dispersion is calculated using the asset-weighted standard deviation of annual grossof-fees returns of those portfolios that were included in the composite for the entire year. For those years when less than six portfolios were included in the composite for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. It is not presented for periods prior to 2020 because 36-month returns were not available.

Fee Schedule: The firms' individual account fee schedule is as follows: 1.00% for first \$1 million, 0.80% for next \$4 million, 0.60% for next \$5 million. Management fees for individual accounts with assets under management exceeding \$10 million, and for institutional accounts are negotiated. The individual account fee schedule may be subject to negotiation where circumstances warrant. As fees are deducted quarterly, the compounding effect will increase the impact of the fees by an amount directly related to the gross account performance. For example, an account earning a 10% annual gross return with a 1% annual fee deducted quarterly would earn an 8.9% annual net return due to compounding.

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